



Annual Report | 2022



People
Serving
People



Center of
Excellence

Dear People Serving People Family,

2022 marked the 40th Anniversary of People Serving People! It was a year of ongoing change and emergent stability. One of my colleagues said recently that at People Serving People, “There’s never a fight to do what’s right.” Throughout 2022, I saw our staff and volunteers show up to do the right thing even when it was hard. This past year contained many hardships, but it was also filled to the brim with love.

The year started amid a COVID-19 Omicron surge. It was a chaotic and challenging time as the number of isolation units we needed onsite quadrupled, many staff were out sick, and case numbers topped 100.

As spring rolled around and the eviction moratorium ended, the demand for emergency family shelter and homeless prevention services surged dramatically. This was exacerbated by inflation, which destabilized families and increased our operating expenses. By summer, People Serving People and other shelters across the state had reached full capacity. The Hennepin County Family Shelter system has been in overflow since then.

Despite these challenges, 2022 contained many joyful milestones. COVID-19 cases dropped significantly as winter ended, giving us more opportunities to gather in person after two years of isolation. We could finally host more family events and open up our cafeteria for in-person dining and community building. Our annual gala, Staying Sheltered, also made an in-person comeback. Over 300 community members came together to celebrate our 40-year history at this spectacular event!

People Serving People also continued to work upstream to change the systems that keep families with low incomes from thriving. Our prevention program helped local families stay housed while our Families for Finance program equipped our guests with tools to build their financial wealth.

Our Board and leadership team made further investments in our Center of Excellence (COE) in order to strengthen our family homelessness prevention efforts. In December, the COE moved to a new home just blocks away from our shelter. Additionally, our leadership team worked to increase the wages of our frontline staff because their dignity and dedication matter.

While my time as People Serving People’s CEO may be coming to an

end, my love for the people that live and work in this shelter is never-ending. Our people – the families, staff, volunteers, supporters, board members, and donors – are all brilliant, especially in times of crisis. And in 2022, the kindness, compassion, and resourcefulness of our community was on full display.

For 40 years, supporters like you have contributed to our change, our evolution, and our mission to see families thrive. I hope you can recognize the change you have made and the impact People Serving People has made on you.

It is a privilege to be a part of this organization that serves as a shelter, a respite, and a stabilizing force for families in Hennepin County. Together, we will continue to harness the power, perspective, and joy of our families and staff to build a community where everyone can thrive.



Sincerely,
Rinal Ray, CEO and Board Member

OUR VISION

Healed families. Transformed communities.

OUR MISSION

We exist to see families thrive.

Opened in 1982, People Serving People focuses on ending family homelessness in Hennepin County.

We will continue to offer housing, prevention, empowerment, and educational services until every family has a place to call home.



I was able to do so many things because the stability was there, the peace of mind was there, the support was there - it was all there.

Sierra, Shelter Guest

78

average number of days stayed

7

average age of children who stayed with us

62%

percentage of guests who were children

93%

percentage of guests who identified as people of color

266

average number of guests per night

1,236

total number of people served at our shelter

7,147

number of times advocates met with families

187,008

meals served

51

number of guests who found employment during their stay

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Programs

Family Services

Prevention: Families need and deserve to stay in their homes. Through our new prevention program, families receive the support and financial resources they need to remain stable.

Shelter: For families who are experiencing homelessness, we offer 99 private, single-family rooms where they can safely stay. Families receive meals, enjoy activities, and participate in support groups if desired.

Advocacy: Families work one-on-one with advocates to identify and address barriers. Using a strengths-based approach, families choose how they want to be supported on their journey to stability. From helping families find homes, search for jobs, to accessing mental healthcare, advocates are there for families.

Supportive Housing: For families facing multiple barriers to independent housing, we offer 10 two-bedroom apartments designed for longer stays. Families are able to have a more home-like environment while still participating in on-site services.

Education

Early Childhood Development: Located at our shelter, our licensed, 4-Star Parent Aware and Nationally Accredited (NECPA) program serves our youngest guests. Babies and toddlers thrive with our developmentally appropriate curriculum that's focused on healthy growth and kindergarten readiness.

Center of Excellence: Located just blocks away from our shelter in the Elliot Park neighborhood of Minneapolis, our COE is also a 4-Star Parent Aware and Strong Beginnings designated site.



The COE provides healing-centered childcare for families leaving our shelter and families in the community seeking high quality care. With small class sizes, the COE offers high quality early childhood and school-age programming.

K-12 Programs: Our afterschool and evening programs for youth include tutoring and enrichment activities that promote social, emotional, intellectual, and physical growth.

Parent Engagement: Parents are key to healthy child growth. People Serving People partners with parents to discuss child development, parenting resources, behavior management, as well as other community resources.



Systems Change

The lives and experiences of our shelter guests are shaped by the interconnected systems with which they interact. Often these systems create and perpetuate racial, economic, and gender disparities, among others. We engage in issue advocacy and public policy to inform lawmakers on the barriers our community faces. We also work to educate our community on issues related to accessible and high-quality childcare, affordable housing, family healing, and systemic inequities.

“My advocate helped me with the most important goal in my life by finding a house for me and my family. She was so helpful with keeping information on housing and benefits. She helped me with everything I needed. I will always thank her for that.”

Former Guest

2022 Reflections

Celebrating Together Again

After a long and isolating winter, People Serving People was finally able to throw in-person events in the latter half of 2022.

Our in-person festivities kicked off with our Native American celebration in May. A few weeks later, families came together once more for a riveting Juneteenth event. These events included activities like beading, gardening with native plants, making star gazers, face painting, drumming, dancing, and more. It was a great way to up lift Native American and African American culture at our shelter.



The fun continued into the fall with the return of our in-person gala, Staying Sheltered. On October 27, over 300 people gathered at Quincy Hall to support our work and celebrate our 40th anniversary. The event included a silent and live auction, incredible music, a wonderful dinner, and a heart-warming program. Our generous community members helped us raise over \$260,000 to support our shelter. It was truly an amazing, inspiring night!

We are so thankful to all the supporters who came out to make Staying Sheltered such a resounding success.

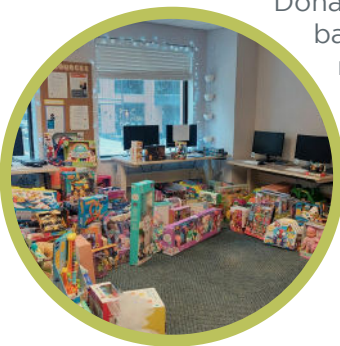
We're especially grateful to everyone who made this special event possible, including: Our 21 corporate sponsors, the 100+ businesses who donated to our auction, the pro bono graphic designers from the Lacek Group, and our amazing staff and gala volunteers. We can't wait to see everyone again for Staying Sheltered in the years to come!



A Year of Incredible In-Kind Support

This past summer was marked by sky-rocketing inflation and the end of the eviction moratorium. As a result, an alarming number of families had to seek emergency shelter. People Serving People, and other shelters across the state, quickly hit capacity. To make matters worse, rising operating costs made it substantially more expensive to care for our families. These capacity struggles are still being felt today.

Fortunately, our community banded together to help us ride out this stressful storm. Corporate partners like Delta Dental of Minnesota donated large amounts of diapers and bedding to our shelter. Long-time supporters like Scheels and the Vikings teamed up to distribute free coats, shoes, and clothes for kids going back to school. On top of that, Wells Fargo donated free move-out kits and \$100 gift cards to families exiting our shelter. Folks across our community also ensured our guests had a happy holiday season by donating hundreds of toys to our toy drive. And this is only a snippet of all the amazing in-kind gifts we received in 2022!



Donations like these helped us provide basic necessities to our families while reducing our expenses. We're so grateful to our community for helping us support our guests through tough times!

The First Year of Families for Finance

Every day, guests at People Serving People are working hard to reach financial security. We created the Families for Finance program to help families build their financial resources and work towards housing stability.

It's been a little over a year since the Families for Finance program started and we've already enrolled 39 families! Many of these families entered the program without savings accounts. In the past year, we've helped open 24 savings accounts for enrolled participants and matched over \$42,000 in savings. Families also attended over 100 financial literacy classes that we held at our shelter.

Now that the program has had a full year to run, we will be making updates based on feedback from participating families. We're eager to build on this exciting program and we hope you'll continue to cheer on our families as they build a bright, secure future for their loved ones.

Welcoming Back Volunteers

2022 gave our volunteer program a much-needed boost! Declining COVID rates allowed us to re-open our dining hall for breakfast in the fall and host more events that required volunteer support. We also brought back volunteer shifts in our classrooms, like K-12 tutoring. Folks were also eager to help in unique ways. The Doran Group volunteered their time and talents to repaint and clean our lobby and common spaces. Wells Fargo hosted a huge staff event to assemble move-out baskets for guests exiting our shelter. And the Lacek Group provided much-needed pro bono design work for our gala.



Despite the limitations of the pandemic, volunteers still devoted over 8,000 hours to serving our families in 2022. Their commitment to our community has helped us weather the pandemic and is now fueling the return of our pre-COVID programs. We're so grateful for their dedication and ongoing support!

Financials



REVENUE

Contributions	3,183,217
Government Contracts	6,737,732
Education	990,245
Operating Revenue	139,482
Other Income	7,858
Total Revenue	11,058,534

EXPENSES

Programs	8,714,051
Development	853,451
Administration	592,963
Total Expenses	10,160,465

STATEMENT OF FINANCIAL POSITION

	2021	2022
Cash and Cash Equivalents (Unrestricted)	6,323,774	7,155,141
Other Current Assets	1,449,009	1,465,813
Property and Equipment (Net)	5,438,131	5,432,272
Right-of-Use Asset	N/A	400,522
Investments	10,558,488	9,271,580
Cash and Cash Equivalents (Restricted)	183,394	165,803
<i>Total Assets</i>	<i>23,952,796</i>	<i>23,891,131</i>
Current Liabilities	1,337,617	1,100,972
Long-Term Liabilities	1,860,000	2,533,067
<i>Total Liabilities</i>	<i>3,197,617</i>	<i>3,634,039</i>
Total Net Assets	20,755,179	20,257,092
Total Liability and Net Assets	23,952,796	23,891,131

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