It gives me **HOPE & PRIDE** and lets me know that by me being here, it’s not holding me back. It’s just going to make me **STRONGER for the FUTURE** for me and my boys.

- Nikki former People Serving People guest
Nikki and her sons were one of the 1,125 families that called People Serving People their temporary home in 2015. Every day I’m inspired by our guests’ resilience as they face significant barriers.

Thanks to the generous support of our donors and volunteers, Nikki’s family had access to the support services they needed to return to stability. Early childhood education, K-12 tutoring and activities, parenting classes, mental health support, and advocacy services empower our guests and help build a strong foundation for success.

Together, we made a difference in the lives of 3,086 children and parents in 2015. As we take pride in our accomplishments, we look forward with anticipation at the future for People Serving People and the families we serve. 2016 brings a new mission statement and strategic plan, including plans to expand beyond our current facility to extend the reach of our education services and promote systemic change to reduce family homelessness. It’s an exciting time of growth, and we are grateful to have you with us on this journey.

Thank you!

Daniel Gumnit
CEO

1,125 homeless families received shelter
235,599 meals were served
348 guests on average each day
41 days stay average for a family
3,086 total people served
238 parents found a job during their brief stay
10 people graduated from our intensive 13-week Culinary Arts Training Program
5,032 Volunteers Contributed 30,009 hours of service
OUR VISION
People Serving People envisions a community in which all children have the stability and support they need to develop their full capacity to thrive.

OUR MISSION
People Serving People helps homeless and at-risk children and their families manage crisis situations and build a strong foundation for their long-term success.

WHAT WE DO
People Serving People achieves its mission and goals by providing emergency housing and community services, which assist families experiencing homelessness to become self-sufficient and reconnected with the community. In a safe, secure, and sober environment, we provide services which cultivate independence and accountability.

What distinguishes us from other emergency shelters is the broad range of on-site programs and services designed to address common barriers faced by families experiencing homelessness. We help families find ways to overcome these barriers to self-sufficiency through advocacy, employment, education, and parenting programs.

59% of guests were children in 2015.
31% were under the age of six.

35–40 school buses arrive twice a day to take our children to and from their schools.

303 school-aged youth received one-on-one tutoring sessions.

415 children were provided educational services in our Early Childhood Development Program.
**FINANCIALS**

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<th>2015</th>
<th>2014</th>
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<tr>
<td>Beginning Fund Balance</td>
<td>15,166,031</td>
<td>14,516,196</td>
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**REVENUE**

Government Contracts and Grants 3,986,881 4,141,419  
Individual and Family Foundations 494,845 529,954  
Corporate and Foundation Grants 1,095,884 992,769  
Community 80,132 51,979  
Supportive Housing 133,916 143,134  
In-Kind Contributions 588,953 696,678  
Special Events Revenue 171,521 186,493  
Other Income 361,252 300,840  
**Total Revenues** 6,913,384 7,043,266

**EXPENSES**

Emergency Shelter 3,811,025 3,888,667  
Supportive Housing 326,696 320,116  
Advocacy Services 352,910 327,228  
Workforce Development 229,695 254,151  
Educational Services 860,157 923,840  
Parent and Family Support Services 119,917  
Community Partnerships 139,848 142,691  
Management and General 395,076 355,884  
Fundraising 484,975 473,710  
**Total Expenses** 6,720,299 6,686,287

**NONOPERATING ACTIVITIES**

Net Investment Income (237,339) 243,324  
Debt Forgiveness 50,000 50,000  
Loss on Disposal of Fixed Assets (468)  
**Change in Net Assets** (187,339) 292,856  
**Ending Fund Balance** 15,171,777 15,166,031

In prior years, our annual report included only People Serving People, Inc. (shelter operations and programming).  
In 2015, we began consolidating our financial statement to include both People Serving People, Inc. and People Serving People Charities, Inc. (development).  
Both organizations are 501(c)(3) designated.

**DONORS**

$200,000+  
- Target Foundation  
- $100,000-$199,999  
  - Best Buy Foundation  
  - Patrick and Aimee Butler Family Foundation  
  - Thrivent Financial Foundation  
  - $50,000-$99,999  
    - Blue Cross and Blue Shield of Minnesota Foundation  
    - Otto Bremer Trust  
    - Richard M. Schulze Family Foundation  
  - $20,000-$49,999  
    - Allianz Life Insurance Company of North America  
    - Ameriprise Financial Community Relations  
    - The Margaret A. Cargill Foundation Fund  
    - The Minneapolis Foundation  
    - Minnesota Multi Housing Association  
    - Patch Foundation  
    - WCA Foundation  
    - Xcel Energy Foundation  
    - $10,000-$19,999  
      - Bentson Foundation  
      - Best Buy Co., Inc.  
      - BNSF Railway Foundation  
      - Gary R Peterson  
      - General Mills Foundation  
      - Jim and Yvonne Sexton Family Foundation  
      - myTalk 1071  
      - Peace-Shalom Foundation  
      - RBC Wealth Management (RBC Foundation-USA)  
      - Robert E Fraser Foundation  
      - Sit Investment Associates Foundation  
      - Thrivent Financial  
      - Williams-Sonoma Inc. (Pottery Barn)  
      - Youth Philanthropy Fund of The Minneapolis Foundation  
      - $5,000-$9,999  
        - Allen and Kathy Lenzmeier  
        - Allina Health System  
        - Ameriprise Financial Employee Gift Matching  
        - Colleen and Alan Keller  
        - Cub Community Cares Foundation  
        - Cummins Business Services  
        - Dorothea Olson  
        - Everson Family Foundation  
        - G & K Services Foundation  
        - Guy and Donelle Becker  
        - JAMF Nation Global Foundation  
        - Ken and Rosanne Everson  
        - Kopp Family Foundation  
        - Margaret Rivers Fund  
        - Morton & Merle Kane Family Philanthropic Fund  
        - Nancy and Tim Downey  
        - Northern Trust  
        - R. J. and Teresa Devick  
        - Robert and Patty Glorvick  
        - Sarah and Drew Fesler  
        - Shea Family Charitable Fund  
        - The Pentair Foundation  
        - Thrivent Gift Multiplier Program  
        - Tim and Suzanne Anderson  
        - Turner Family Foundation  
        - Wells Fargo Foundation  
        - MN $2,500-$4,999  
          - Adele Della Torre and Spencer Kubo  

Donor  
Sustaining Member
DONORS

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“We think, for both of us, that People Serving People is doing what is exactly needed—you are teaching families how to fish, rather than just providing meals and safe rooms. You are helping guests make a plan and more than that, you’re saying ‘It’s going to be ok.’”

– Colleen & Alan, Donors
DONORS

Becky and Ken Jacques • Bernadette and Jonathon Hornig • Betsy and Peter Johnson • Bill and Mary Book • Caroline Milius • Catherine Gnatek and Michael Florey • Charlene Roufs • Charlie Quimby and Susan Cushman • Chris and Kadee Watkins • Christine E. Severns-Williams and Terry Williams • Christine E. Esckielsen • Ciera McIntosh • Clifford and Kim Greene • Dan and Marie Schultz • David and Robin Marvel • David Dutcher • Donna Hanbery • Dustin Froyum • Ed Pickett and Jan Leach • Elise Linehan and Dan Sass • Elizabeth Hinz • Eric and Sally Bressler • Erika and Aaron Zabler • Fiona and Ravi Pradhan • Foley & Mansfield Charitable Foundation • Francesco Favazza and Karen Rajcic • Frank Preese and Barbara Shiels • Frank Quadflieg • Gary and Linda Johnson • Gary L. Trummel • George and Dadee Reilly • Greg and Marsha Leintz • Gretchen Musicant • Herb and Ann Lewis • Hornig Companies Inc • Insight Brewing Company • Izzy’s Ice Cream • Jacob Gale • Jason and Alyssa DeRusha • Jeffrey and Ruth Klepfer • Jennifer and Steve Marso • Jeremy Brezovan • Joe Aadland • John and Susan Ryan • Josh and Ann Zuehlke • Julia Silvis • Julie and Eric Nelson • Julie Cory Family Fund of The Minneapolis Foundation • Justin Evans • Kathleen and Jonathan Fenske • Kei Gratton and Stefan Hartung • Kelly Hoglund and Michael Sivanich • Kristi and John Pierro • Laurie and Scott Kaster • Linnea Olesen • Lisa and Don Bickford • Lost Creek Hippies Vineyard • Lucas Cory Erickson • Margo Tolins Mejia • Marianne and John Paul • Mark and Ann Oswood • Martha Rosen and Kenneth Stewart • Marty Reynolds-Ohana • Marvin and Sharon Bookin • Melissa Peltier • Merlin Schwager and Molly Klane • Michael Horwath • Michelle Paquette • Mindsailing LLC • Molly Wright • Nadia Maccabee-Ryaboy • Patrice Relerford • Paul and Jeanne Ravich • Paul and Pamela Havel • Piper Jaffray Employee Giving Program • Raja Doake • Randy Lingen • Ray Eby and Waverley Booth • Regina Barker • Richard and Nancy Mark • Richard and Suzanne Geise • Richard Thrasher • Sarah Babbitt • Sharon D Fisch trom • Shawn McLeod • Stanley’s Northeast Bar Room • Steven and Iris Borowsky • Suzanne Backes and Mike Rowan • Ted and Jackie Lachinski • Thomas Rock and Melissa Raphan • Tim and Lori Johnson • Tom Anders • Tony and Ann Satterthwaite • Veronica Gehlhar
ADVOCACY
Family Advocates use a strengths-based, client-centered approach working one-on-one with families to address their barriers, building relationships, providing support, and connecting them to community resources for housing, financial assistance, legal, medical, dental, and other services to empower them to return to self-sufficiency.

EARLY CHILDHOOD DEVELOPMENT
Our licensed, four-star Parent Aware-rated program serves our youngest guests (ages 6 weeks-5 years) in four classrooms, providing developmentally appropriate curriculum and related assessments, focusing on areas of development and kindergarten readiness that may be adversely affected by homelessness.

CULINARY ARTS TRAINING
This 13-week program combines classroom and hands-on training, preparing graduates to obtain stable jobs in the high-demand food services industry. Classes are taught by our professional chefs, with more than 30 years of combined experience, and hands-on training occurs in our full-scale industrial kitchen, serving an average of 645 meals daily.

FAMILY ACTIVITIES
Family Fridays bring families together to enjoy activities such as movies, board games, bingo, monthly birthday parties, or other special events.

“...even though I spend my days teaching these children their letters, numbers, colors...I know that...none of that truly matters unless these kids feel safe, they are in a stable environment like our classrooms, and they have the words and skills they need to communicate effectively in their surroundings.”

- Brittany, Lead Preschool Teacher
K-12 PROGRAMS
After school and evening programs for youth (ages 5-17) include one-on-one tutoring, homework assistance, and enrichment activities that promote social, emotional, intellectual, and physical growth. Our K-12 Program seeks to reduce the academic achievement gap, stimulate learning, and alleviate the stress homeless children experience as a result of their family’s living situation.

PARENT & FAMILY SERVICES
This program aims to increase parents’ awareness of their child’s development and mental health issues and provide opportunities to learn skills needed for healthy parent/child relationships, through parenting groups, individual meetings, parent/child interactions, therapy, and referrals to community resources.

SUPPORTIVE HOUSING
Ten two-bedroom apartments provide affordable housing to families with multi-level barriers to self-sufficiency. Families can take advantage of many of our on-site programs and services.

FINANCIAL FITNESS
Classes such as “Money in the Bank” teach adults basic financial skills including budgeting, savings, and professional communication skills.

TECHNOLOGY RESOURCE CENTER
The Technology Resource Center fosters computer literacy and provides computer access for job and housing searches and personal communication activities, such as email and social media.

EMPLOYMENT SERVICES
Employment Advocates work with guests to assess their skills and job history, create resumes and cover letters, search for jobs, prepare for interviews, complete job applications, and connect them to job training resources.
“It’s the best day of the week!”
— Gary, Thursday Breakfast Meal Service Volunteer